

EXCUSE ME, YOU LOOK AWFULLY FAMILIAR. DID YOU INTERVIEW WITH
OUR COMPANY SEVERAL WEEKS AGO?

NO

GEE, YOU REALLY LOOK FAMILIAR. WHAT TYPE OF BUSINESS ARE YOU IN?

ENGINEER ETC.

YES, WE'VE BEEN INTERVIEWING ENGINEERS/PEOPLE IN YOUR PROFESSION.

BY THE WAY MY NAME IS _____

WITHOUT BEING TOO PERSONAL

BLUE COLLAR

*HAVE YOU EVER
CONSIDERED A CAREER
CHANGE?*

WHITE COLLAR

*HAVE YOU EVER CONSID-
ERED DIVERSIFYING YOUR
SOURCES OF INCOME?*

GENERALLY , I'M A GOOD JUDGE OF CHARACTER, AND YOU SEEM LIKE A REAL
SHARP PERSON. I OWN A INTERNATIONAL BUSINESS AND I'M EXPANDING AND
LOOKING FOR A FEW KEY PEOPLE. I'LL BE FINISHING MY INTERVIEWING PRO-
CESS IN THE NEXT TEN DAYS TO TWO WEEKS. GIVE ME YOUR NAME AND PHONE
NUMBER AND I'LL GET BACK WITH YOU IN THE NEXT COUPLE OF DAYS AND
WE'LL SET UP AN INITIAL INTERVIEW AND GO FROM THERE.